

AZIZI



AZIZI MARKETING



Building the Future



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Company Portfolio

Azizi Enterprises | We can build your dreams

Our Legacy - With a rich heritage of excellence in construction and infrastructure development, **Azizi Enterprises** has been a cornerstone in shaping skylines and lifestyles in **Qatar** and the **UAE**. Since our inception in **1995**, we have been at the forefront of innovation, sustainability, and quality in the construction industry.



Our Expertise - At **Azizi Enterprises**, our portfolio is as diverse as our clients' needs. We specialize in:
High-Rise Buildings: Crafting architectural marvels that touch the sky.

Commercial Hubs: Creating spaces that foster business growth and prosperity.

Residential Complexes: Building communities where families can thrive.

Infrastructure Projects: Laying down the foundation for modern living through robust infrastructure.

Continue

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Our Commitment

Quality Assurance - We don't just build; we craft with precision, ensuring every project meets our exacting standards.

Sustainability - Our dedication to eco-friendly construction practices demonstrates our commitment to preserving the environment for future generations.

Innovation - Harnessing the latest technology and construction techniques, we continue to push the boundaries of what is possible.

Safety - Prioritizing the well-being of our employees and all stakeholders is at the heart of everything we do.

COMMITMENT



Our Presence

With landmarks that define skylines and a reputation for reliability **Azizi Enterprises** is a name synonymous with trust and excellence in Qatar and the UAE. Our projects stand as testaments to our dedication and expertise in the world of quality construction.



Expanding Horizons

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Entering Saudi Arabia & Pakistan

With a strategic vision and a proven track record, **Azizi Enterprises** is poised to make a significant impact in the Saudi Arabian and Pakistani markets. *Our expansion is built upon*

Global Expertise - A wealth of international construction experience tailored to local needs.

Local Integration - Leveraging our international experience while integrating local customs and construction norms for seamless market entry.

Partnership and Collaboration - Seeking to establish strong partnerships with local firms and stakeholders to foster mutual growth and success.

Investment in Communities - Committing to not only construct buildings but also to build communities by investing in local talent and resources.

Customized Solutions - Tailoring our approach to meet the unique demands and regulatory environments of Saudi Arabia and Pakistan.

Economic Contribution - Aiming to stimulate the local economy through job creation, skill development, and the use of local materials and services.

Cultural Sensitivity - Respecting and adhering to the rich traditions and cultural values of both Saudi Arabia and Pakistan in our business practices.

Technology Adoption - Implementing cutting-edge construction technologies and sustainable practices to deliver state-of-the-art projects.

Regulatory Compliance - Ensuring strict compliance with all local laws, regulations, and construction codes to maintain the highest standards of safety and ethics.

Competitive Edge - Bringing a blend of competitive pricing, quality workmanship, and timely delivery to position ourselves as a preferred choice in the construction industry.

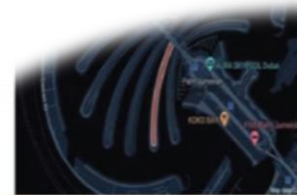
Customer-Centric Approach - Placing the needs and visions of our clients at the forefront to deliver bespoke construction solutions that surpass expectations.

Buildout Concluded

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United Arab Emirate

- Shangri-La Hotel – Um Al Narr Abu Dhabi.
- Palm Jumeirah – JC Mclean.
- Contemporary & Mughal Gardens.
- Qasr Al Sarab.
- Desert Resort, Abu Dhabi.
- Building Fire – Rated Doors.
- Mirdif City Center.



Buildout Concluded

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Qatar

- Khalifa Stadium - FIFA WC 2023, Masonry Work.



Our Future Approach & Plan

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WHOLESALE MARKET/MALL

FEATURES AND
ECONOMIC BENEFITS



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Futuristic Concept– Wholesale Mall

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Introduction to the Wholesale Mall Concept

A wholesale mall is a large retail space where various wholesalers and distributors can rent stores or booths to sell their products directly to retailers or other businesses. This concept is advantageous for both the wholesalers and the buyers, as it creates a centralized location for business transactions.

Advantages of a Wholesale Mall in Saudi Arabia:

Economic Diversification

Support for Vision 2030 - Saudi Arabia's Vision 2030 aims to diversify the economy away from oil. A wholesale mall can support this by fostering growth in the retail and trade sectors.

Employment Opportunities - Establishing a wholesale mall can create numerous jobs, from logistics and sales to management and maintenance.

Cost-Effectiveness

Reduced Overhead for Wholesalers - By renting space in a mall, wholesalers can save on the costs associated with owning or leasing a standalone facility.

Bulk Purchase Savings - Retailers can purchase in bulk from wholesalers at the mall, leading to better pricing and cost savings.



Futuristic Concept– Wholesale Mall

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Centralized Trading Hub

Convenience - A wholesale mall serves as a one-stop-shop for retailers, who can source a wide range of products without the need to visit multiple suppliers.

Logistics - Saudi Arabia's strategic location offers easy access to key markets in the Middle East and Africa, making it an ideal logistics hub.

Attraction for International Investment

Foreign Interests - A wholesale mall can attract foreign wholesalers looking for a footprint in the Middle Eastern market, bringing in international investment.

Export Opportunities - Saudi wholesalers can use the mall as a launchpad to export local products to international markets.

Technology Integration

E-commerce Synergy - The mall can integrate with e-commerce platforms, providing an omnichannel experience for buyers and increasing reach for wholesalers.

Innovation - A modern wholesale mall can be equipped with the latest technology for inventory management, sales tracking, and customer analytics.

Continue



Futuristic Concept– Wholesale Mall

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Cultural and Social Impact

Support for SMEs - Small and medium-sized enterprises can benefit from the exposure and business opportunities a wholesale mall can provide.

Consumer Trends - The mall can cater to the growing demand in Saudi Arabia for a variety of goods and services, influenced by a young and increasingly brand-conscious population.

Key Points

The wholesale mall concept seems well-suited to the Saudi Arabian market because it aligns with the country's economic goals, takes advantage of its strategic location, and can cater to the changing social and consumer dynamics. It offers a symbiotic environment for wholesalers and retailers, which can stimulate further growth in the non-oil sectors, supporting the broader objectives of national economic reform.

Exclusivity – Wholesale Mall

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AIM:

- Sell business not the space.
- Providing distribution rights of factory products.
- Import / export assistance.
- Ordering, packing and shipping from China.
- Clearing & forwarding services.
- Showroom display management assistance.
- In-House Training.



Prime Feature – Wholesale Mall

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AIM:

- Controller Price.
- Bulk Purchases.
- Direct link between manufacturers and customers.
- 400+ Product availability under one roof.
- Re-export facility.



Success Factors– Wholesale Mall

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